

Nu Skin Enterprises, Inc.
Balance Sheet Data
Q4 2021 to Q4 2023
In thousands of US\$

	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023
ASSETS									
Current assets									
Cash & cash equivalents	339,593.0	302,216.0	363,923.0	294,136.0	264,725.0	229,941.0	235,554.0	233,314.0	256,057.0
Current investments	15,221.0	15,313.0	17,877.0	13,868.0	13,784.0	16,774.0	16,772.0	16,673.0	11,759.0
Accounts receivable	41,299.0	52,171.0	43,694.0	47,991.0	47,360.0	60,008.0	67,166.0	77,251.0	72,879.0
Inventory	399,931.0	381,585.0	354,211.0	327,481.0	346,183.0	366,537.0	372,250.0	291,103.0	279,978.0
Other current assets	76,906.0	97,923.0	103,188.0	94,366.0	87,816.0	100,302.0	100,833.0	82,781.0	81,198.0
Total current assets	872,950.0	849,208.0	882,893.0	777,842.0	759,868.0	773,562.0	792,575.0	701,122.0	701,871.0
Fixed Assets (net)	453,674.0	448,822.0	443,036.0	433,367.0	444,806.0	437,986.0	430,328.0	428,932.0	432,965.0
Right of Use Assets (net)	120,973.0	132,949.0	118,413.0	105,103.0	98,734.0	98,683.0	94,707.0	86,315.0	90,107.0
Goodwill & other intangible assets	283,423.0	281,306.0	279,097.0	275,175.0	273,133.0	271,143.0	342,088.0	338,441.0	336,077.0
Other assets (long term)	175,460.0	179,964.0	177,462.0	171,685.0	244,429.0	243,271.0	234,078.0	238,281.0	245,443.0
Total assets	1,906,480.0	1,892,249.0	1,900,901.0	1,763,172.0	1,820,970.0	1,824,645.0	1,893,776.0	1,793,091.0	1,806,463.0
LIABILITIES AND STOCKHOLDER'S EQUITY									
Current liabilities									
Accounts payable	49,993.0	40,719.0	55,013.0	41,620.0	53,963.0	49,494.0	49,529.0	48,583.0	43,505.0
Accrued expenses	372,201.0	343,737.0	289,130.0	281,418.0	280,280.0	275,774.0	255,510.0	245,432.0	260,366.0
Current portion of long-term debt	107,500.0	110,000.0	40,000.0	42,500.0	25,000.0	47,500.0	140,000.0	140,000.0	25,000.0
Total current liabilities	529,694.0	494,456.0	384,143.0	365,538.0	359,243.0	372,768.0	445,039.0	434,015.0	328,871.0
Lease Liability	88,759.0	100,844.0	90,156.0	78,053.0	76,540.0	78,776.0	74,487.0	68,208.0	70,943.0
Long-term debt	268,781.0	258,995.0	387,179.0	382,323.0	377,466.0	372,609.0	367,753.0	362,896.0	478,040.0
Other liabilities	106,474.0	103,754.0	98,388.0	95,324.0	110,425.0	107,522.0	111,152.0	105,785.0	106,640.0
Total liabilities	993,708.0	958,049.0	959,866.0	921,238.0	923,674.0	931,675.0	998,431.0	970,904.0	984,494.0
Stockholder's equity									
Capital Stock	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0
Additional paid-in capital	601,703.0	599,258.0	606,349.0	609,886.0	613,278.0	611,483.0	615,579.0	619,193.0	621,853.0
Treasury stock, at cost	(1,526,860.0)	(1,526,778.0)	(1,520,769.0)	(1,559,967.0)	(1,569,061.0)	(1,559,080.0)	(1,557,777.0)	(1,570,718.0)	(1,570,440.0)
Other comprehensive income / (loss)	(73,896.0)	(69,528.0)	(90,638.0)	(109,385.0)	(86,509.0)	(91,005.0)	(101,446.0)	(108,836.0)	(100,006.0)
Retained earnings	1,911,734.0	1,931,157.0	1,946,002.0	1,901,309.0	1,939,497.0	1,931,481.0	1,938,898.0	1,882,457.0	1,870,471.0
Total stockholder's equity	912,772.0	934,200.0	941,035.0	841,934.0	897,296.0	892,970.0	895,345.0	822,187.0	821,969.0
Total liabilities & equity	1,906,480.0	1,892,249.0	1,900,901.0	1,763,172.0	1,820,970.0	1,824,645.0	1,893,776.0	1,793,091.0	1,806,463.0